

Message Text

CONFIDENTIAL

PAGE 01 ROME 17697 241752Z

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 COME-00 MC-01 L-02 CIAE-00 INR-05

NSAE-00 RSC-01 DODE-00 PM-03 NSC-05 SP-02 SS-15 OMB-01

TRSE-00 IGA-01 AID-05 /061 W
----- 026873

R 241540Z DEC 74

FM AMEMBASSY ROME

TO SECSTATE WASHDC 8787

INFO AMEMBASSY ATHENS

C O N F I D E N T I A L ROME 17697

E.O. 11652: GDS

TAGS: MASS, GR, IT

SUBJECT: GOG PURCHASE BELL HELICOPTERS

REF: (A) ROME 17541; (B) STATE 276888 (C) ATHENS 8548

1. GIVEN DELIVERY DATES AND PRICES CITED REF. B, AND
POSSIBILITY OF FRENCH PREEMPTION OF SALE, WE CAN
RECOGNIZE THAT FMS OR DIRECT US SALE MAY BE IN US INTEREST.

2. SHOULD BELL AGUSTA LEARN CASUALLY OF SALE DISCUSSED
REFTELS FALL-OUT HERE CAN BE EXPECTED TO BE SOMEWHAT
GREATER AND MORE RESENTFUL. EMBASSY HOPES DEPARTMENT CAN
SUGGEST THAT BELL, IF IT HAS NOT ALREADY DONE SO, BE IN
TOUCH WITH ITALIAN LICENSEE BEFORE NEWS OF DIRECT US SALE
REACHES IT FROM OTHER SOURCES. AUGUSTA PLAYS IMPORTANT
ROLE IN ITALIAN AEROSPACE INDUSTRY, AND ITS OFFICERS
HAVE OFTEN INTIMATED TO US THAT FAILURE BY US LICENSORS
TO PLAY FAIR COULD RESULT IN DECISION BY COMPANY TO
ABANDON US PARTNERS IN FAVOR THEIR EUROPEAN COMPETITORS.

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Message Attributes

Automatic Decaptioning: X
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Decaption Date: 01 JAN 1960
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Disposition Approved on Date:
Disposition Authority: ShawDG
Disposition Case Number: n/a
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Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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